



# Was Your Last Home Inspector Blind?

## *Learn Seven Things You Must Know To Avoid Hiring The Wrong Home Inspector*

### **1. Hire A Home Inspection Firm With Lots Of Experience:**

It takes a full-time Home Inspector hundreds and hundreds of inspections to develop the eyes, ears and nose for hunting down problems. Part-time inspectors simply do not have the proper time in the field to develop that radar. Be sure to ask how many inspections he/she performs annually and for how many years. A quality Home Inspector does at least 200 to 300 inspections annually. Blind inspectors conduct 50 to 100 inspections annually. Conducting 200 to 300 inspections each year requires extensive referrals by prior clients, lenders, real estate agents and others-so there is a much greater chance the inspector is not blind. On the other hand, if the inspector is doing three inspections a day, he's probably not spending the time needed to do a complete job. A complete inspection is going to take around 3 to 3.5 hours. Anything less and you're just getting a drive by inspection.

- **Alpha Building Inspections conducts 700 to 800 inspections annually and has been in business over eleven years. As a prior National Franchise Affiliate we have consistently ranked in the top five home inspection companies in the nation. We are a full service inspection company providing:**
  - Septic Inspections
  - Water testing and well inspection
  - Continuous Electronic Radon Air Testing
  - VA Pest Inspections
  - Mold Testing
  - Environmental Phase One Site Assessments
  - Commercial Building Inspections
  - Bank and Insurance Draw Inspections
- **Alpha Building Inspections is locally owned and operated. Steve Mangelian founded his building inspection company in 2005 and has brought on staff, over the years, to meet the demands of the growing company. Our staff is dedicated, friendly and responsive. We understand the demands of "The Real Estate Contract" and the time sensitivity involved. Our office is fully staffed to answers every call six days a week. We are always available to answer any questions call us now at (603) 758-3150 and see. You can also schedule an inspection 24/7 using our online scheduler at [www.alphabuildinginspections.com/schedule/](http://www.alphabuildinginspections.com/schedule/)**

## 2. **The Company That Offers The Cheapest Price Is NOT The Company You Should Hire:**

The company that offers the cheapest price is generally showing you a couple of things; 1) they are new or part-time and 2) they really do not know their costs (they will not be in business very long). If you want a thorough Home Inspection of, what most likely will be, the largest purchase of your life, you will want an experienced Home Inspection Company on your side. Hiring a Home Inspection Company that has been performing home inspections for years and understands that they are working for you and no one else is critical. Making sure that you, the buyer, understands the condition of your new property is our first priority.

Home inspectors that charge less, know less, do less and therefore inspect less. They typically do not carry the technology and tools that are necessary to complete a thorough inspection. Additionally, they usually do not carry the proper industry related insurances.

- **Alpha Building Inspections inputs all findings into a mobile hand-held software at the very moment they are observing the condition. This eliminates errors and omissions. We always provide an on-site review of our findings with you and make sure that you understand all aspects of the property. The final report, which includes photos and detailed descriptions of all deficiencies, is emailed to you as a PDF file within 24 hours (usually less) of the inspection.**

## 3. **Education & Training:**

Being a contractor is very different from being a Professional Home Inspector. Home inspectors are responsible for evaluating all of the systems and components of the home -- not just one aspect such as the brick or the framing. To be able to provide a competent evaluation of all of these elements takes formal education and training. Did the inspector attend one of the top home inspection schools, or did he complete a correspondence course, or have his brother in law Bubba show him how to inspect? Comprehensive, continuing education and training is a must!

- **Alpha Building Inspection's inspectors have completed more than 80 hours of course work and classroom training. In addition, each inspector spends a minimum of 70 inspections training under the owner of the company, insuring consistency and completeness of the inspection process and reporting. Our quality control process is stringent as the Owner of the company reviews every inspection report and EVERY photo. Our inspectors are all members of interNACHI and complete over 20 hours of continuing education annually.**

## 4. **Certifications:**

While certifications are certainly important, it's the combination of experience, education and training that makes the difference in the competency of your next home inspector. Certification lets the world know that the inspector has sufficient knowledge to pass the testing requirements, but does not confirm his ability to perform a competent inspection in the field. We all know people that are certified for one thing or another that we would not hire under any circumstances.

- *There is simply no substitute for experience coupled with proper training. All Inspectors with Alpha Building Inspections are State Licensed and Certified.*
- *Owner and Founder, Steve Mangekian, does not allow the inspector to perform inspections, on their own, until he is beyond satisfied with the inspector's level of training, knowledge and experience.*

## 5. **The Inspection Report:**

The top home inspectors, in today's business, do not produce hand-written reports. A professional inspector will provide a comprehensive report using software written specifically for home inspections. These reports usually contain information that does not pertain directly to the property inspected. You want your report to be in plain English, not "Techno-Jargon" that only home inspectors can understand.

- *Steve Mangekian has spent the last seven years perfecting his highly evolved and specialized software, utilized by Alpha Building Inspections. Click back into our web-site ([www.alphabuildinginspections.com](http://www.alphabuildinginspections.com)) and take a few moments to review our sample reports (scroll to the bottom of the home page). Our reports are detailed and yet easy to navigate. All of our reports include photos and detailed summary of issues.*

## 6. **Advanced Technology:**

Buying a home is an extraordinary investment. So why would you want merely an ordinary inspection? Some home inspectors think they are high tech if they have a flashlight and a screwdriver, much less having a moisture meter or a CO gas detector.

There is no reason to wonder if you're getting the best inspection if the inspector is using cutting-edge technology. We perform Radon air Testing using CRM device recognized as the most reliable system and we can deliver our results at the inspection. Our inspectors all have a technical support app on their smart phone that connects them to licensed professionals in every construction field, so we never have to guess at any unusual issue we run into. At the touch of a button we can have issues reviewed by Licensed Master Electrician, Plumber, Heating Contractor or Structural Contractor. New technology such as these will help uncover "hidden" signs of damage and potential problems that might otherwise go undetected in an "ordinary" inspection.

## 7. **Ask To See What Other Home Buyers Have Said About The Inspector:**

Quality Professional Home Inspectors request feedback from their clients. Because you cannot improve what you do not measure, professional home inspectors want to know what they are doing right, as well as what may need some improvement. If the inspector cannot or will not provide client referrals, he/she may be blind in more ways than one!

- *Alpha Building Inspections clients gladly provide their feedback and we are happy to share them with you. Take a look at what our clients are saying:*  
<http://www.alphabuildinginspections.com/client-reviews/>

**To Get The Most Comprehensive Home Inspection,  
The 5-Star Package, In Central, Southern and the Sea  
Coast of New Hampshire, Give Us A Call Today  
(603)758-3150 | [Schedule Now!](#)**

